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### BROWSING AT YOUR CONVENIENCE!

elcome to our LifeStyle Home Builders website where you may conveniently shop for your new home anytime, anywhere, at your leisure. Chat online with our New Home Online Sales Counselor who will help assist and guide you in your initial steps. Peruse our portfolio of plans and communities and see first-hand ...who we she. A thoughtful leader in the building industry who has a team that personally cares about you and your home!

## Congratulations

on taking the first step in the journey to building your New Home!

## VISITING OUR WOW MODELS!

e are excited to meet you in person at our "World of Wonder" models! Here you can meet our New Home Specialists and see the beauty first-hand of a home built by LifeStyle.





ogether we will partner with you in fulfilling your family's needs and dreams in finding the perfect home and homesite to match. You may choose a favorite home plan to build, or perhaps purchase one of our under construction "Designer Homes". This is where the journey of owning a new home begins.



### **DECISION MADE!**

Let's make it you's. The selection is made, the I's are dotted and the T's crossed, and details confirmed. Your new home purchase price is determined. You are ready to apply for mortgage approval. Not all mortgage lenders are experts in new home construction and its details. We have thoughtfully partnered with lenders who recognize that every customer's needs are unique. Your New Home Sales Specialist can help you in choosing a lender partner with you.

#### SPECIALLY DESIGNED AND READY TO GO!

Congratulations you have chosen one of our "Designer Homes" currently under construction, and it was perfect for you! Our Design Team thoughtfully took time and care upfront in making amazing choices and selections in getting a home ready to enjoy sooner than the building process. Special design & selections were put in place with you in mind! You don't always have to build a new home to have a new home!



#### SELECTION FUN...MAKING IT SPECIAL!

It is time to visit the Design Studio, where the magic happens! At this point you have selected your lender and created your budget. You will be scheduling two appointments with your Design Studio Specialist who will guide you in making your personality shine in your home with personal selections. Here you will find innovative choices and selections to make your home your very own masterpiece.







## BEGINNING THE BUILDING JOURNEY

he Pre-Construction Meeting marks an important milestone. At this meeting, you will meet the Field Manager for your new home who manages it every step of the way. Together you will review and verify all the details, making sure all information has been recorded and incorporated correctly into your plan. At this meeting the construction process will be clarified and any of your questions or areas of concern will be discussed. We pride ourselves on establishing positive lines of communication from the start. You will be receiving a weekly update from your Field Manager as well as a monthly anticipated closing time frame.



e respect your interest and appreciate your attachment to your new home while it undergoes construction. It is important to realize that during your scheduled visits to the site, you may encounter a "messy moment." Construction involves many individuals collaborating at many stages. Building a home takes time, and many trades. The end result is what we pride ourselves in and know you will enjoy your finished home for years to come.



# YOUR HOME IS COMING TOGETHER THERE IS "LIGHT AT THE END OF THE TUNNEL"

t this meeting, you will meet on-site for a guided electrical walkthrough including our smart home contractors, confirming any personal options selected and electrical locations are accounted for. This meeting includes the electrical and low-voltage components of your home. Think of this meeting as an opportunity to consider the details that will make your life better and brighter! Take time prior to this meeting to take note of your current residence and consider what preferences you have that would improve your lifestyle.

### CLOSING IT IN.... SEEING THE SPACES



fter the drywall has been installed, you will begin to see your home come to life. The spaces finally feel real. At this point in the building process, you can start thinking about how you will use each room and imagine how all your fantastic design choices will look!







### IT'S HOME ORIENTATION DAY!

t this important and exciting meeting, we prepare for closing. You see your new home finished and about to include your family! We will be orienting you on how to live and operate in your home and wrap up any remaining details. You will be introduced to the many features that your home offers including the following: mechanical systems, controls, appliances, plumbing, among other things. We know you are proud to show off your home, however, this meeting requires your full attention so we ask that only people who need to be there that day attend.

BIG DAY: CLOSING &



his concludes the journey of building your new home!

Ownership is transferred to you at the Closing Company.

As every loan is unique, there may be additional paperwork items requested from your lender prior to this day. Closing is considered the process of completing the loan transaction, receiving the mortgage note, deed to your property and don't forget the keys!



Welcome Home!

**CUSTOMER CARE:** 



## Befohe, Duhing, & Aften.

It is important to us that you know we care about our homeowners after closing. We have designed an easy process for us to communicate together at this point. You will receive a log-in for our Customer Care Portal where you can view many documents and enter your requests as well. We sincerely hope you love living in your new home as much as we loved building it for you!





### YOUR THOUGHTS MATTER!

e pride ourselves on our commitment to quality and service. Within 30 days of moving in and after 5 months of enjoying your new home, you will receive a homeowner survey from a third-party company evaluating your experience during the process. We appreciate you taking the time in your busy schedules to help us grow as well as celebrate some individuals along the way. Your feedback helps us reinforce the positives and shows us how we continue to be better.

We are proud to be a part of your family's memories in your home for years to come.



### STATEMENT OF MISSION & VALUES

## Mission

WE BUILD THOUGHTFULLY CRAFTED HOMES, DESIGNED TO IMPROVE YOUR LIFESTYLE.

## Values

WE DEMONSTRATE **INTEGRITY** WITH HONESTY & TRANSPARENCY IN ALL THAT WE DO.
WE ARE **PASSIONATE** ABOUT BOTH THE BUILDING EXPERIENCE AND THE HOMES WE BUILD.
WE ARE **RESPECTFUL** TO EVERYONE INVOLVED IN OUR BUILDING PROCESS.
WE TAKE A **DISCIPLINED** APPROACH TO EVERY ASPECT OF THE BUILDING PROCESS.
WE TAKE A **COLLABORATIVE** APPROACH IN ALWAYS FINDING THE BEST SOLUTION.
WE VALUE OUR **FAMILY-ORIENTED** CULTURE.





